Contract Overview	
Contract Type	Amendment to Consultant Services Contract
Contract Title	Academic and Career Planning Resource System
Method of Procurement	RFP
	On October 23, 2017, the Office of Procurement Services issued RFP 2000002379 for the provision of an academic and career planning system. Two (2) proposals were received. Naviance Inc. was the top ranked vendor and awarded a contract on June 21, 2018. On September 29, 2022 the contract was amended to change the vendor name from Naviance to PowerSchool Group LLC.
Contract #	https://www.fairfaxcounty.gov/cregister/ContractDetails.aspx?contractNumber=4400011469
Vendor Name	PowerSchool Corporation dba PowerSchool Group, LLC

Contract Summary	
Description of Services	The Contractor provides the Naviance platform, which is a web-based academic, post-secondary education and career planning software for students as well as personality assessment tool.
Contract Start Date	June 21, 2018
Contract End Date	June 30, 2026
Initial Term of Contract	Five (5) Years
Contract Renewals	Two (2) one-year
Total Contract Value	$6,309,329
Annual Value	$788,666
Funding Source	School Operating
Pricing Structure	Annual firm fixed price per student
Contract Terms	FCPS standard contract terms apply, with negotiated revisions to several administrative, legal and compliance related provisions.

Strategic Alignment	
Sponsor	Gautam Sethi, chief information technology officer
Strategic Plan Goal	☐ Goal 1 - Strong Start: PreK-12 ☐ Goal 2 - Safe, Supported, Included, and Empowered ☑ Goal 3 - Academic Growth and Excellence ☐ Goal 4 - Equitable Access and Opportunity ☐ Goal 5 - Leading for Tomorrow's Innovation
Department	Information Technology
Description of Need	FCPS requires a platform that supports students through the college planning, application and decision process with the ability to search for colleges and scholarships
Background Information	The Naviance platform supports students, their families and staff in academic, post-secondary education and career planning. The software provides resources and tools to make informed choices about multiple pathways within postsecondary education and training leading to fulfilling careers that meet the needs of the workforce. The software provides functionality to facilitate the college application process by storing, tracking and sending supporting documentation.

Amendment Detail	
Description of Contract Change	The amendment is to renew the contract from July 1, 2026 through June 30, 2027, reflect a 2.7% price increase, revise the contractor's name, and add the Digital Accessibility Requirements provision. An RFP will be issued in early FY2027 to replace this contract.
Annual Value of Change	$598,817
Total Contract Value of Change	$598,817

Compliance and Reviews			
Cybersecurity Review	☑ Yes	☐ No	☐ Not applicable
IT Review	☑ Yes	☐ No	☐ Not applicable
Legal Review	☐ Yes	☐ No	☑ Not applicable
Risk Management Review	☐ Yes	☐ No	☑ Not applicable